

# MUSTAFA SAYYED

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**Graduate Project Manager | Engineering and Supply Chain**

## PROFESSIONAL SUMMARY

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MSc Project Management candidate at UCD Smurfit School of Business, graduating September 2026. Proven track record delivering high-impact projects across manufacturing, logistics, and strategy consulting. As Project Manager on an academic project with Expleo's CSRD compliance consultancy, owns full project lifecycle from governance setup to senior client deliverable production, managing stakeholder alignment, risk registers, and cross-functional team coordination. In logistics operations, managed vendor negotiations and carrier coordination across 500+ monthly lanes, achieving 12% cost reduction through strategic procurement decisions and supply chain risk assessment. In manufacturing, led process improvement initiatives reducing defect rates by 15% and material scrap by 12% through root-cause analysis and quality governance. Brings a disciplined approach to stakeholder management, vendor negotiations, scope definition, change control, and earned value tracking. Combines technical foundation (engineering, supply chain) with PM expertise to unblock delivery bottlenecks, mitigate project risk, and drive measurable outcomes.

## EDUCATION

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**MSc in Project Management (Expected Sep 2026)** Aug 2025 - Sep 2026

*University College Dublin, Smurfit School of Business, Dublin, Ireland*

**Modules:** Strategic Management of Projects and Change, Project Governance and Stakeholder Management, Decision-Making and Negotiations, Company Project.

**Capstone:** Scalable solutions to Ireland's housing crisis via Modern Methods of Construction (MMC) and demand-side policy, including a decision-support tool for construction strategy selection.

**PGDip in Logistics and Supply Chain Management - First Class with Distinction** 2023 - 2025

*MIT School of Distance Education*

**Modules:** Supply Chain Management, International Logistics, Freight Management, Demand Forecasting, Inventory Management, Procurement, Business Analytics

**Bachelor Of Engineering in Mechanical Engineering** 2019 - 2022

## PROFESSIONAL EXPERIENCE

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**Project Manager – Academic Tie-Up project** Jan 2026 – May 2026

*UCD with Expleo Group, Dublin, Ireland*

- Managing the full project lifecycle of a live consultancy engagement with Expleo Group, from scoping and stakeholder alignment through to formal client deliverable production.
- Leading a cross-functional team, coordinating delivery timelines, risk registers, and governance documentation with Expleo's Mentor for UCD.
- Producing structured deliverables, including market analysis, strategic pitch deck, and CSRD compliance documentation for a senior industry audience.

**Rates and Pricing Analyst - Logistics Operations** Oct 2023 - Aug 2025

*ISG Transportation Inc. (US Freight and Logistics), Remote*

- Managed vendor relationships across 500+ monthly lanes; negotiated SLAs and contract terms to optimise cost and service delivery.
- Drove 12% cost reduction through strategic vendor management, pricing negotiation, and risk mitigation across carrier portfolio.
- Enhanced forecast accuracy by 15% via process improvement and cross-functional stakeholder management, strengthening decision-making.

**Mechanical Project Engineer - Operations and Quality** Jul 2022 - Sep 2023

*VIP Industries Ltd. Nashik, India*

- Owned full production lifecycle; managed scope, timeline, quality governance, and supplier relationships to ensure on-time delivery and specification compliance.
- Reduced rejection rates by 15% and achieved 12% cost savings through root-cause analysis, corrective action planning, and process optimisation.

## KEY PROJECT

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### Housing Crisis Solutions Research

Jan 2026 - Present

- Led capstone research on Ireland's housing crisis; synthesised MMC adoption barriers, PM frameworks, and demand-side policy across construction, planning, and population management.
- Assessed Modern Methods of Construction delivery advantages; modelled hybrid Lean/CWMP PM frameworks to reduce planning-to-completion timelines.
- Designed housing pipeline transparency platform proof-of-concept integrating planning data and BIM metadata; addressed stakeholder visibility gap across residents, local authorities, and policymakers.

### Pre-Procurement Decarbonisation

- Diagnosed a structural failure in UK and Irish public procurement, reframing embodied carbon as a binding contract condition rather than a scored award criterion, and benchmarked the gap against proven Dutch and Danish models.
- Applied the analysis to a EUR 2bn live infrastructure programme (DART+), mapping an implementation pathway across funder, contracting authority, and standards-body stakeholders that required no legislative change.
- Defined a sequenced three-phase recommendation set, assigning institutional ownership and dependencies to each deliverable from data infrastructure through to contract-clause translation.

## CORE SKILLS

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### Project Management:

Project Lifecycle Management, Stakeholder Management, Risk Management, Change Control, Governance, Agile, Waterfall, MS Project, Budget Management, KPI Development, Continuous Improvement, Earned Value Management

### Supply Chain and Logistics:

Freight Pricing, Carrier Management, Demand Forecasting, Procurement, Vendor Negotiation, Inventory Management, International Logistics, Cost Reduction

### Engineering and Technical:

SolidWorks 3D, AutoCAD 2D, CNC Operations, QA/QC, Non-Conformance Reporting, BOM Preparation

## TOOLS

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**Jira** - Atlassian Jira Fundamentals and perfection badges

**Power BI** - Fundamentals of Power BI and how to create reports and dashboards from Microsoft learn.

**Microsoft Tools** - MS Excel, MS PowerPoint

## LEADERSHIP AND UNIVERSITY CONTRIBUTIONS

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**Class Representative** | UCD MSc Project Management Cohort (Sep 2025 - Present). – Convinced the course director to bring actual companies rather than charity and non-profit groups for the company project module as the students needed actual corporate experience.

**Student Handbook Designer** | UCD Smurfit School of Business (2025 - Present). Designing the official student handbook for 2026 intake.